

# Syllabus

## 1. Programme information

|                        |  |
|------------------------|--|
| 1.1. Institution       | THE BUCHAREST UNIVERSITY OF ECONOMIC STUDIES       |
| 1.2. Faculty           | International Business and Economics               |
| 1.3. Departments       | Department of International Business and Economics |
| 1.4. Field of study    | Applied modern languages                           |
| 1.5. Cycle of studies  | Licence  |
| 1.6. Education type    | Full-time  |
| 1.7. Study programme   | Applied Modern Languages                           |
| 1.8. Language of study | Romanian, English, French                          |
| 1.9. Academic year     | 2021-2022  |

## 2. Information on the discipline

|                    |   |   |          |                         |             |                               |          |                             |          |
|--------------------|---|---|----------|-------------------------|-------------|-------------------------------|----------|-----------------------------|----------|
| 2.1. Name          | <b>Economic Concepts and Principles</b> |   |          |                         |             |                               |          |                             |          |
| 2.2. Code          | <b>21.0223IF1.1-0004</b>                |   |          |                         |             |                               |          |                             |          |
| 2.3. Year of study | <b>1</b>                                | 2.4. Semester                             | <b>1</b> | 2.5. Type of assessment | <b>Exam</b> | 2.6. Status of the discipline | <b>O</b> | 2.7. Number of ECTS credits | <b>3</b> |
| 2.8. Leaders       | C(C)                                    | <b>prof.univ.dr. TOPAN Mihai Vladimir</b> |          |                         |             | mihai.topan@rei.ase.ro        |          |                             |          |

## 3. Estimated Total Time

|   |                |
|---|----------------|
| 3.1. Number of weeks  | 14.00          |
| 3.2. Number of hours per week   | 3.00 of which  |
|   | C(C) 2.00      |
|   | S(S) 1.00      |
| 3.3. Total hours from curriculum  | 42.00 of which |
|   | C(C) 28.00     |
|   | S(S) 14.00     |
| 3.4. Total hours of study per semester (ECTS*25)  | 75.00          |
| 3.5. Total hours of individual study  | 33.00          |
| <i>Distribution of time for individual study</i>  |                |
| Study by the textbook, lecture notes, bibliography and student's own notes                | 10.00          |
| Additional documentation in the library, on specialized online platforms and in the field | 10.00          |
| Preparation of seminars, labs, assignments, portfolios and essays                         | 10.00          |
| Tutorials   | 1.00           |
| Examinations  | 1.00           |
| Other activities  | 1.00           |

## 4. Prerequisites

|                     |  |
|---------------------|--|
| 4.1. of curriculum  |  |
| 4.2. of competences |  |

### 5. Conditions

|              |                              |
|--------------|------------------------------|
| for the C(C) | Lecture room with projector  |
| for the S(S) | Seminar room with blackboard |

### 6. Acquired specific competences

|              |    |   |
|--------------|----|---|
| PREFESSIONAL | C5 | Networking in various institutional contexts (institutions, business entities, NGOs) and use of general and semi-specialized knowledge in professional fields applicable to the specialization undertaken |
| PREFESSIONAL | C7 | Assisting the planning and conduct of negotiations in international business;   |

### 7. Objectives of the discipline

|                          |  |
|--------------------------|--|
| 7.1. General objective   |  |
| 7.2. Specific objectives |  |

### 8. Contents

| 8.1. C(C) | Teaching/Work methods | Recommendations for students |
|-----------|-----------------------|------------------------------|
| 1         |                       |                              |
| 2         |                       |                              |
| 3         |                       |                              |
| 4         |                       |                              |
| 5         |                       |                              |
| 6         |                       |                              |
| 7         |                       |                              |
| 8         |                       |                              |
| 9         |                       |                              |
| 10        |                       |                              |
| 11        |                       |                              |
| 12        |                       |                              |
| 13        |                       |                              |

#### ***Bibliography***

- Murphy, Robert P., Lessons for the Young Economist, The Ludwig von Mises Institute, Auburn, 2010, [http://mises.org/books/lessons\\_for\\_the\\_young\\_economist\\_murphy.pdf](http://mises.org/books/lessons_for_the_young_economist_murphy.pdf)
- Rothbard, Murray, Man, Economy and State, The Ludwig von Mises Institute, Auburn, 2012, <http://mises.org/books/mespm.pdf>
- Mises, Ludwig von, Human Action, The Ludwig von Mises Institute, Auburn, 2012

| 8.2. S(S) |  | Teaching/Work methods | Recommendations for students |
|-----------|--|-----------------------|------------------------------|
| 1         |  |                       |                              |
| 2         |  |                       |                              |
| 3         |  |                       |                              |
| 4         |  |                       |                              |
| 5         |  |                       |                              |
| 6         |  |                       |                              |
| 7         |  |                       |                              |
| 8         |  |                       |                              |
| 9         |  |                       |                              |
| 10        |  |                       |                              |
| 11        |  |                       |                              |
| 12        |  |                       |                              |
| 13        |  |                       |                              |

***Bibliography***

- Henry Hazlitt, Economics in One Lesson, The Ludwig von Mises Institute, Auburn, 2012,  
[http://mises.org/books/economics\\_in\\_one\\_lesson\\_hazlitt.pdf](http://mises.org/books/economics_in_one_lesson_hazlitt.pdf)

**9. Corroboration of the contents of the discipline with the expectations of the representatives of the epistemic community, of the professional associations and representative employers in the field associated with the programme**

|  |
|--|
|  |
|--|

**10. Assessment**

| Type of activity                      | Assessment criteria | Assessment methods | Percentage in the final grade |
|---------------------------------------|---------------------|--------------------|-------------------------------|
| 10.1. C(C)                            |                     |                    | 10.00                         |
| 10.2. S(S)                            |                     |                    | 30.00                         |
| 10.3. Final assessment                |                     |                    | 60.00                         |
| 10.4. Modality of grading             | Whole notes 1-10    |                    |                               |
| 10.5. Minimum standard of performance |                     |                    |                               |

Date of listing,  
06/13/2026

Signature of the discipline leaders,

Date of approval in the  
department

Signature of the Department Director,